



PUTTING CIRCULAR  
ECONOMY CONCEPTS  
INTO ACTION



## BUYING THE CHANGE YOU WANT

Monday, 2 November, 2020

Noon – 1 p.m.

Featuring:

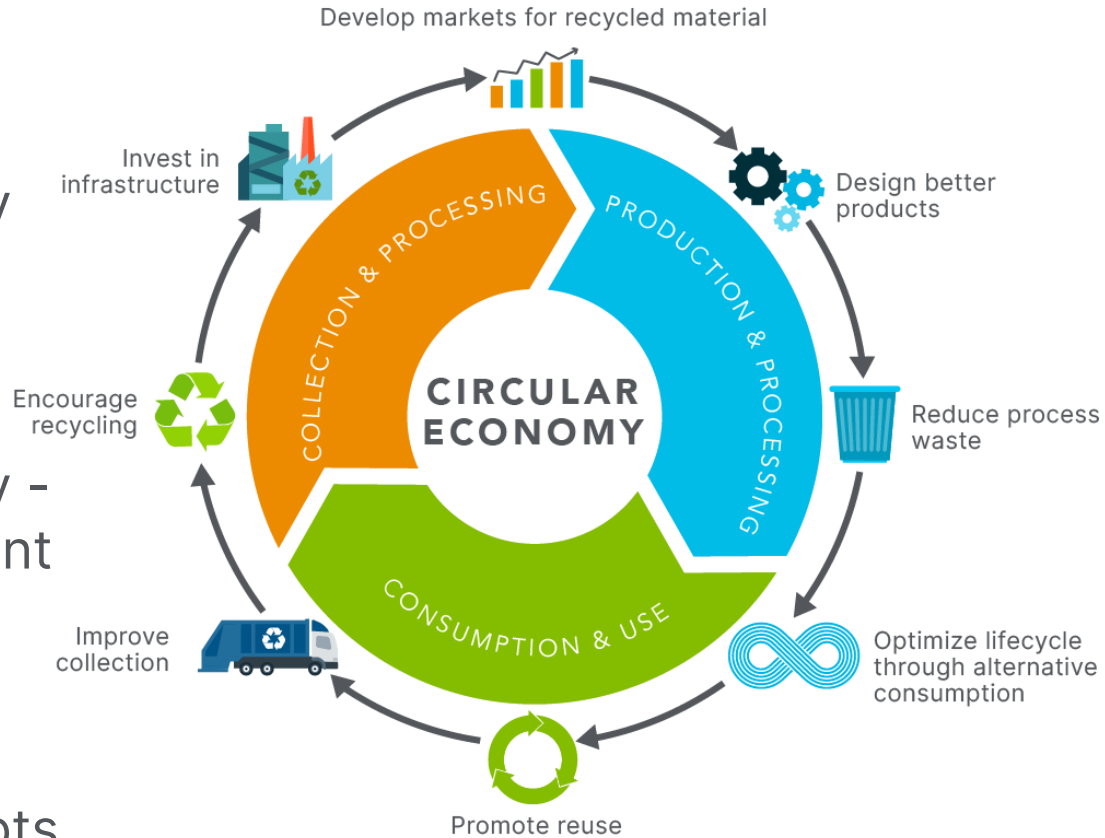
Jo-Anne St.Godard, Executive Director, Recycling Council of Ontario

Nick Xenos, Executive Director, Centre for Greening Government



# OUR FOCUS

- Driving greater recognition of circular economy and its benefits
- Advancing the circular economy - linking it to current objectives
- Putting circular economy concepts into action



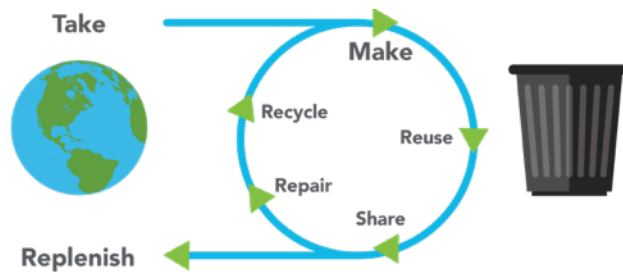
# MODELS OF CONSUMPTION

## LINEAR ECONOMY



**Sustainability** is improved by focusing efficiency within “take-make-waste”- model i.e. **maximizing economic value with a minimized environmental impact.**

## CIRCULAR ECONOMY



**Restorative** and **regenerative** by design, and aims to keep products, components, and materials at their **highest utility and value** at all times.



# BENEFITS



## SUSTAINABLE DEVELOPMENT GOALS

**11** SUSTAINABLE CITIES AND COMMUNITIES

Icon showing a stylized city skyline with buildings of varying heights.

**12** RESPONSIBLE CONSUMPTION AND PRODUCTION

Icon showing an infinity symbol with an arrow, representing a circular economy.

**13** CLIMATE ACTION

Icon showing a globe with an eye shape around it, representing climate action.

**17** PARTNERSHIPS FOR THE GOALS

Icon showing three interlocking circles, representing partnerships.



# WHY FOCUS ON PROCUREMENT?



# BENEFITS

- Supports environmental, economic, and social objectives simultaneously
- Direct and in real-time
- Outcomes focused: *buy the change you want*
- Can be right-sized or scaled up
- Effective mechanism to shift markets with or without legislation
- Incentivizes innovation: challenges collaborative in nature and works with vendors / suppliers to be innovative
- Can build local supply chains for domestic solutions
- Creates the *right* demand and supply simultaneously
  - Effective market transition tool: economic incentive rather than punitive regulation
- Builds capacity in public and private sectors
- Goes beyond recycling, avoidance, reuse, reduction
- Effectively applied to products, packaging, and systems



# BENEFITS

## Environmental



- Reduced reliance on virgin materials
- Better efficiency of existing resources
- Create market demand increased for recycled materials and content
- GHG / waste / water usage reduction
- Limit single-use where possible

## Economic



- Local employment opportunities
- Innovation is stimulated
- New revenue streams created
- Improved fiscal responsibility and economic growth
- Avoidance of purchase or maintenance
- Savings on disposal and management

## Social



- Local employment opportunities
- Overcome barriers to employment
- Gender equity
- Engage marginalized communities
- Fosters unique public and private partnerships

# CIRCULAR PROCUREMENT

## **PUBLIC SECTOR**

- Drive broader public policy objectives: Economic, Social, Environment
- Directly: buying requirements and specifications
- Indirectly: funding agreements and partnerships
- Influence and educate the public

## **PRIVATE SECTOR**

- Achieve corporate objectives
- Directly: supply chain requirements
- Indirectly: support of third-party organizations
- Influence and educate consumers



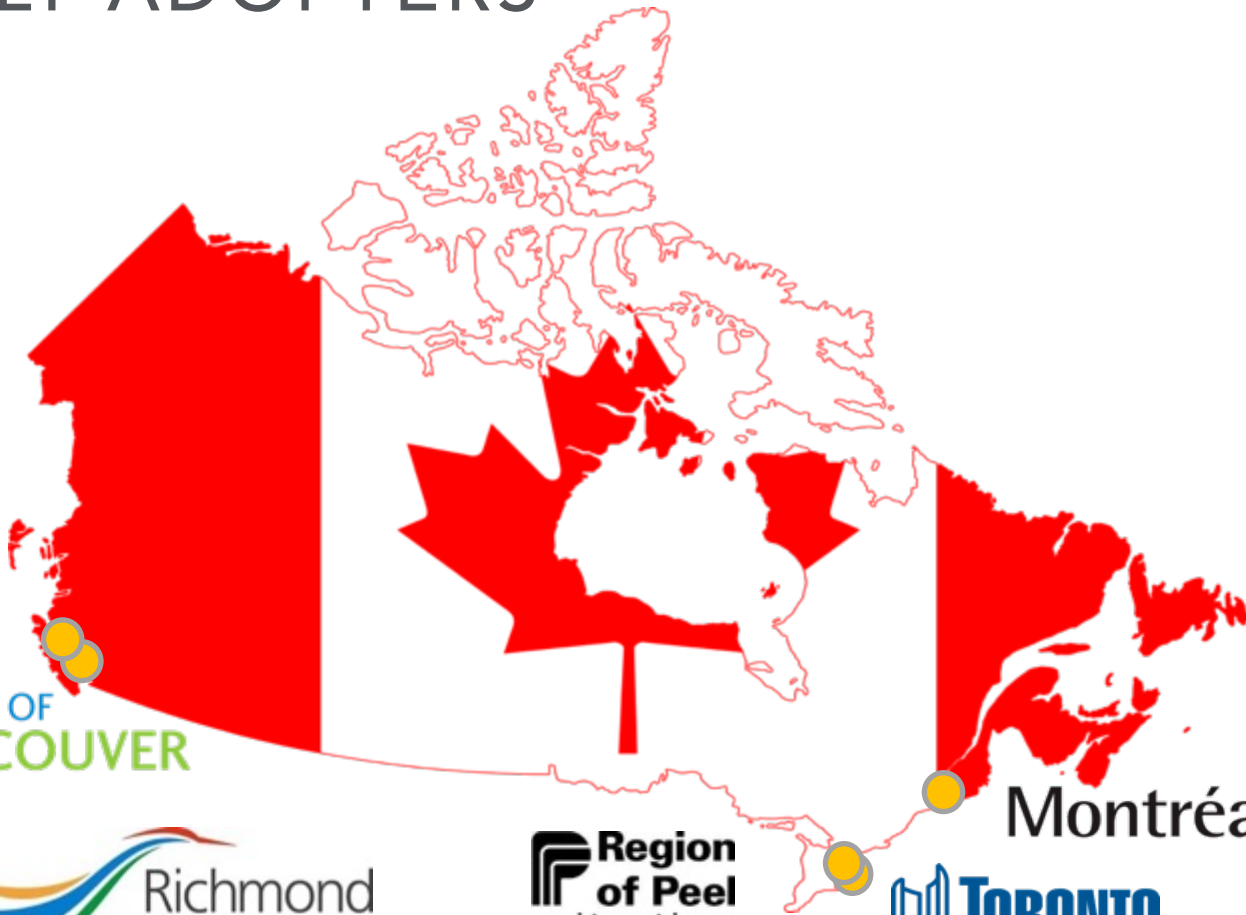


# PUBLIC PROCUREMENT OPPORTUNITY IN CANADA

- **15%:** average country's GDP spent on procurement
- **\$200 billion:** Canada's spend on procurement
- **\$160 billion:** local governments combined spend
- **\$6 billion:** Government of Ontario spend
- **20%:** percentage of annual provincial economic outlook
- **\$3.5 billion:** Ministries' spend on goods and services:
  - consulting, courier services, office supplies and furniture, wireless devices.
- **\$2 billion:** City of Toronto spend on goods and services



# EARLY ADOPTERS



# CIRCULAR PROCUREMENT IN CANADA



The Government of Canada committed to reducing single-use plastics in operations and using procurement to reduce waste and support secondary plastics markets as part of the Oceans Plastic Charter.



The City of Toronto committed to be the first municipality in Ontario with a circular economy and developed a circular procurement framework.



# CIRCULAR PROCUREMENT IN CANADA



The City of Montreal integrated sustainable development into sourcing processes, which has reduced environmental impacts and increased social benefits.



The City of Vancouver implemented a procurement standard to help achieve its vision of zero waste by 2040.



# CIRCULAR PROCUREMENT PILOT



- Infrastructure and Resource Management | Solid Waste Management Services constructing replacement office building at Dufferin Waste Management Facility for 2022
- \$30 million budget for five-storey, heavy-timber frame, built from ground up with circular economy principles integrated into design
- Circular Innovation Council and global circular procurement experts invited to provide input on circular design workshops to help achieve circular outcomes on future project phases
- Design work awarded to AECOM, which will use future tenders on this project to achieve circular outcomes identified through design workshops
- Case study development to share with municipalities considering near net-zero emissions construction



**TOP SPEND CATEGORY****CATEGORY  
SPEND (\$M)****TOTAL SPEND**

Construction & Infrastructure	111.6	54%
Information Technology	74.9	4%
Transportation & Fleet Management	51.9	3%
Facilities Management	35.5	2%
Furniture & Office Supplies	37.7	2%
Textiles	10.4	1%
Food & Catering	18.7	1%



# OPPORTUNITIES IN COVID-19 RECOVERY

- Pandemic highlighted weakness in community structures and supply chain systems that are important to ensure economic and social stability
- Addressing inequality as part of stimulus will have implications for environmental, economic, and social support strategies
- Governments can lead with spending rather than regulation
  - Reduce their negative socio-ecological impacts
  - Drive markets towards sustainability.
  - Verified products should be prioritized by governments as they offer guarantee of third-party compliance with critical environmental or social requirements
- Promote *buy local* and facilitate greater supplier diversity and inclusion
- Set asides reserved for SMEs owned by women and disadvantaged groups impacted by economic downturns.
- Opens possibilities to focus on community resilience, which is key to climate mitigation and biodiversity protection
- Tie requirements to others through funding

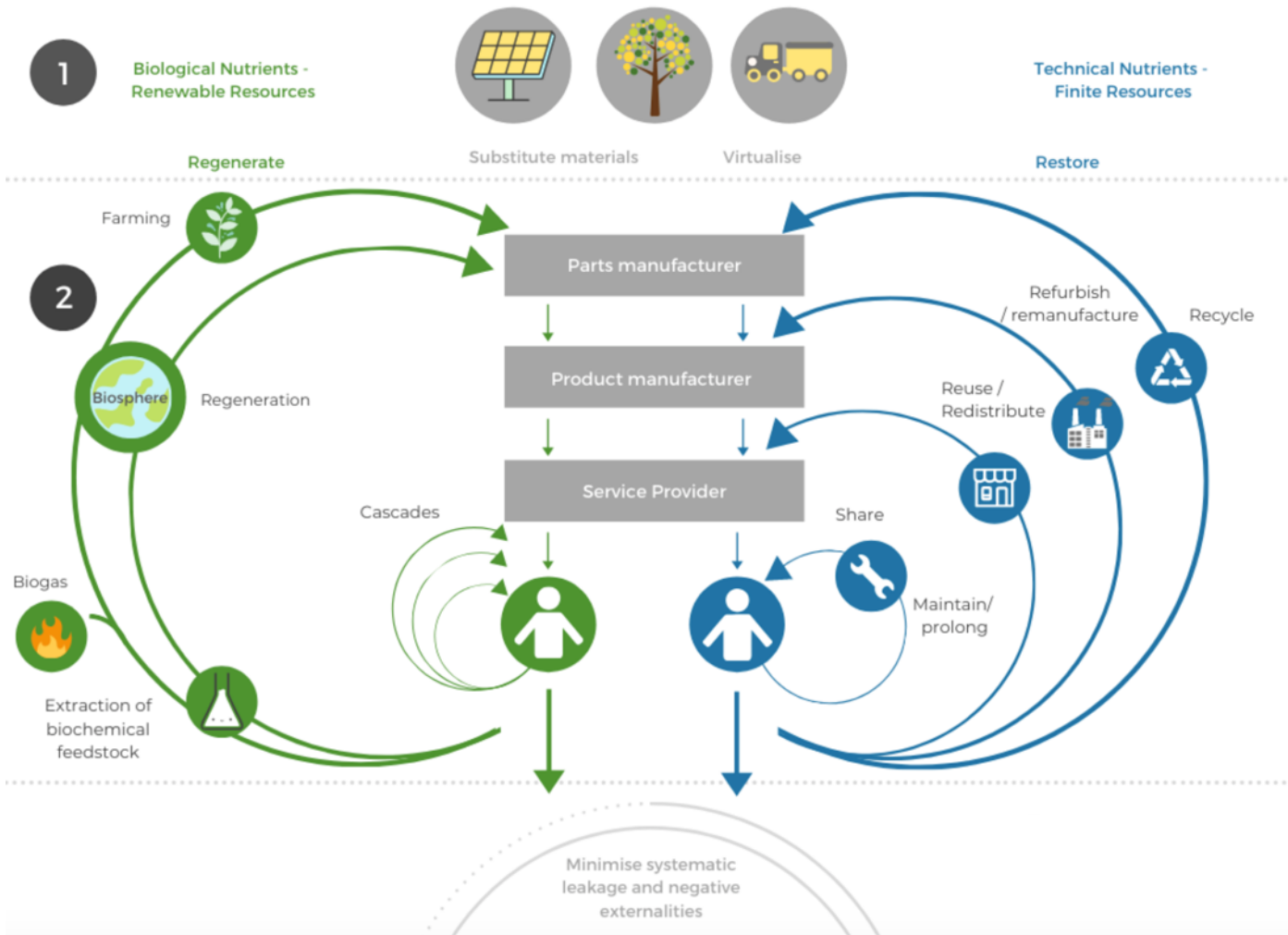




# HOW TO BUY CIRCULAR







# FIVE BUSINESS MODELS OF CIRCULARITY

## Circular Supplies



Supply fully renewable, recyclable, or biodegradable resource inputs to support circular production

## Resource Recovery



Eliminate material leakage and maximize economic value of product return flows

## Product Life Extension



Extend the current lifecycle of a product: repairability, upgrading, reselling

## Sharing Platforms



Stimulating collaboration among product users

## Products As Service



Products are used by one or many customers through lease or pay-for-use arrangements



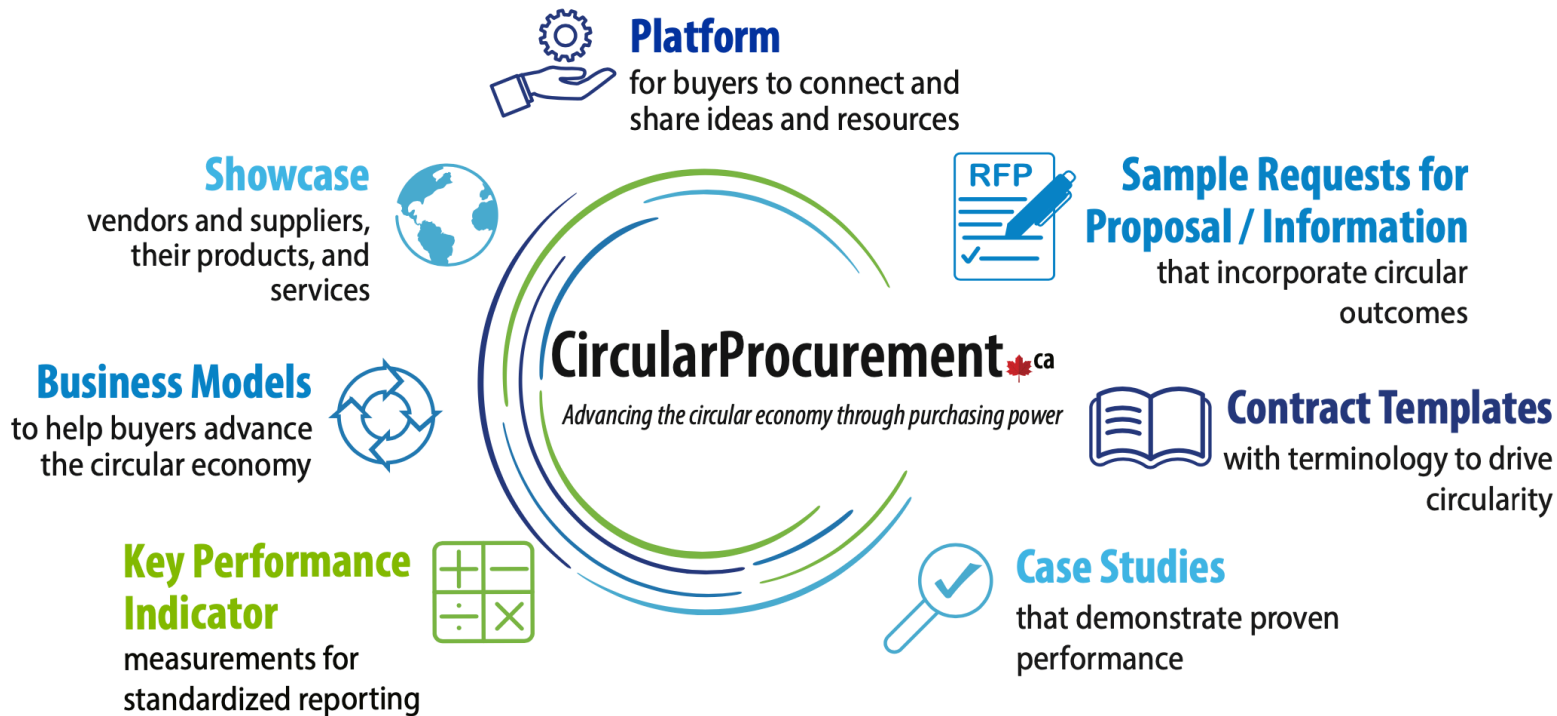
# RESOURCES



# CircularProcurement<sup>ca</sup>



# RESOURCES



# MENTORS AND PARTNERSHIPS



Government of the Netherlands



# OUR WORK





# WORKSHOPS

- Designed for public and private sectors
- Customized for buyers and/or vendors and suppliers
- Introduction to circular economy and circular procurement
- Detailed review of circular economy business models
- Dig into the how of prioritizing product categories and identifying circular economy requirements / evaluation matrices.
- Moving to an online format





## Greening the Government of Canada and Procurement

Circular Innovation Council  
Circular Procurement Webinar Series  
Nov 2, 2020

Nick Xenos  
TBS - Centre for Greening Government (CGG)



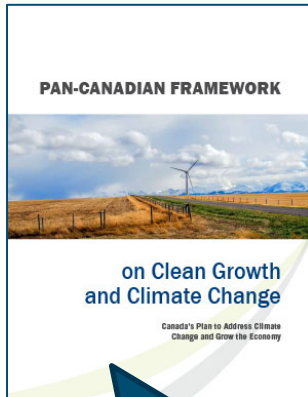
# Broader context - federal climate change commitments

The Speech from the Throne and ministerial mandate letters commit the Government of Canada to exceeding Canada's 2030 greenhouse gas emission reduction targets, with the goal of net-zero emissions by 2050



PARIS2015  
UN CLIMATE CHANGE CONFERENCE  
COP21·CMP11

Keep the global temperature increase to well below 2 degrees Celsius



Govt leadership through ambitious targets, GHG emissions reductions and clean procurement



Canada to be net-zero carbon by 2050



# Greening Government Strategy (GGS) overview

## Objective:

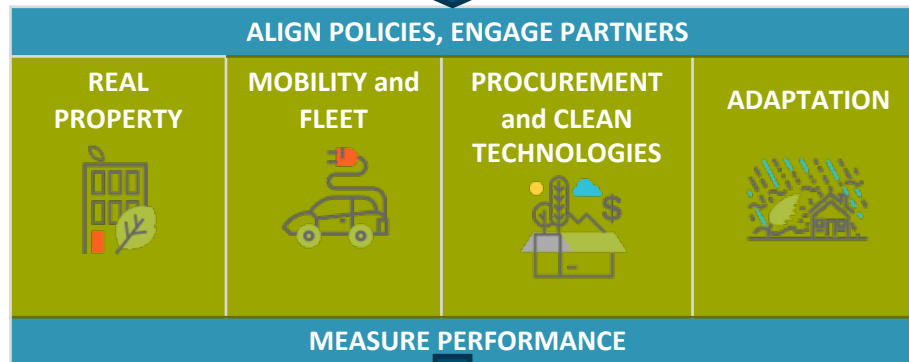
- ❖ Net-0 emissions by 2050
- ❖ 40% reduction of real property and conventional fleet emissions by 2025
- ❖ Overall green & climate resilient government operations

In-line  
with:



PARIS2015  
UN CLIMATE CHANGE CONFERENCE  
COP21-CMP11

Strategy (GGS)  
developed to get  
there:



## Implementation:

- TBS providing direction, guidance, Greening Govt Fund
- Expert depts. providing support (TBS/NRCan/PSPC/NRC/ECCC)
- **DEPARTMENTS TAKING ACTION**

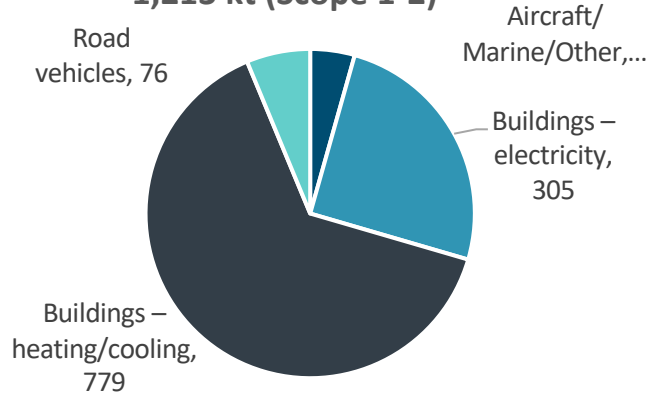
## Performance:

32.6% reduction in GHG emissions to date (on buildings and fleet)

# Sources of all federal emissions – 2018-19

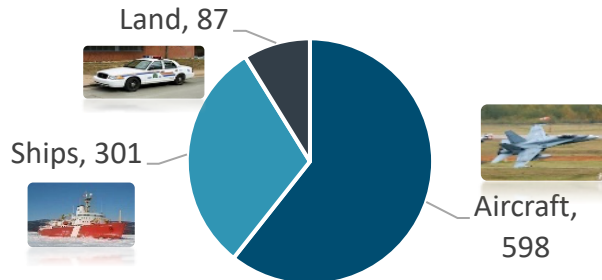
## Buildings, Fleet

1,213 kt (Scope 1-2)



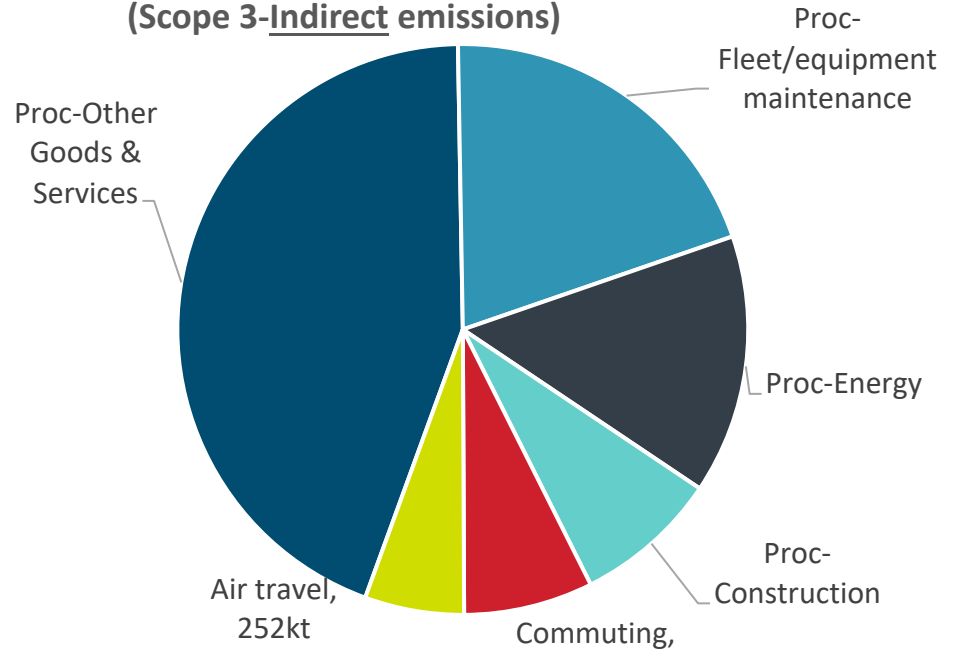
## National Safety and Security

986 kt (Scope 1)



## Procurement/Air Travel/Commuting

(Scope 3-Indirect emissions)



### Other sources of emissions:

- Crown corporations, missions abroad, office leases, fugitive gases, emissions from procurement of IT

# Existing real property, fleet and adaptation commitments



## Require new builds to be net-zero carbon

- 100% clean electricity by 2022 where possible, latest by 2025
- Divert 75% of operational waste, including plastic waste, by 2030
- Incorporate climate-resilient design



## Targets for zero-emission vehicles (ZEVs) and hybrids

- 75% of administrative vehicle purchases must be ZEVs or hybrids, moving to 80% ZEVs by 2030
- 100% of new executive vehicle purchases will be ZEVs or hybrids



## Adaptation to climate change

- By 2021, understand the climate change impacts that affect federal assets, services and operations
- BY 2022, develop measures to reduce climate change risks to assets, services and operations

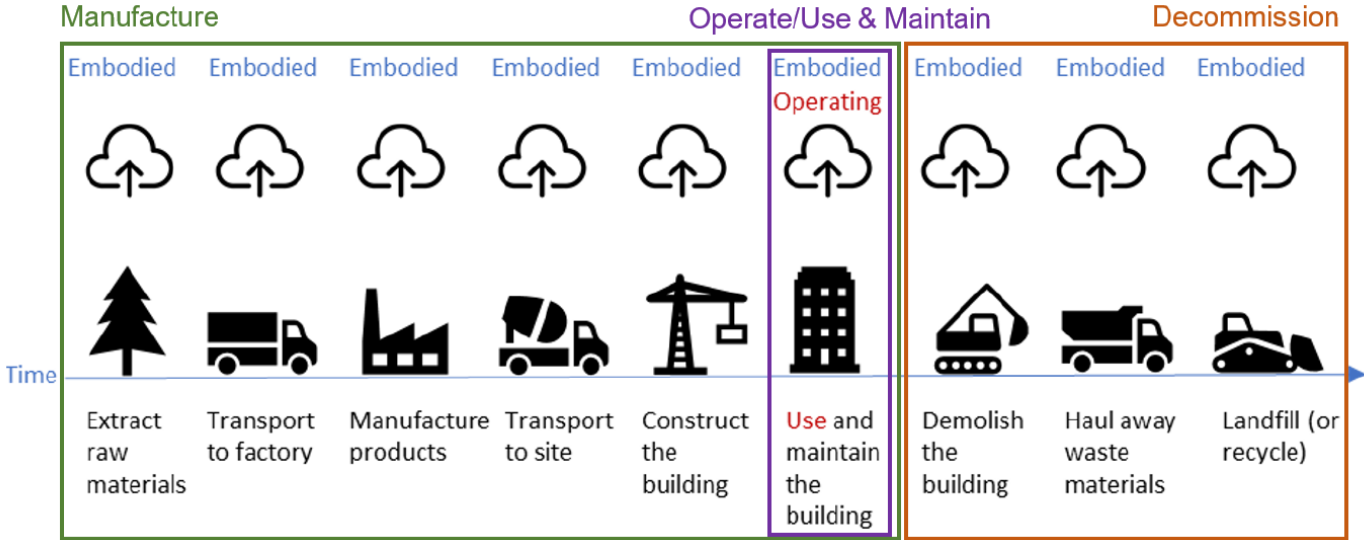
# Existing procurement, clean tech & plastics commitments



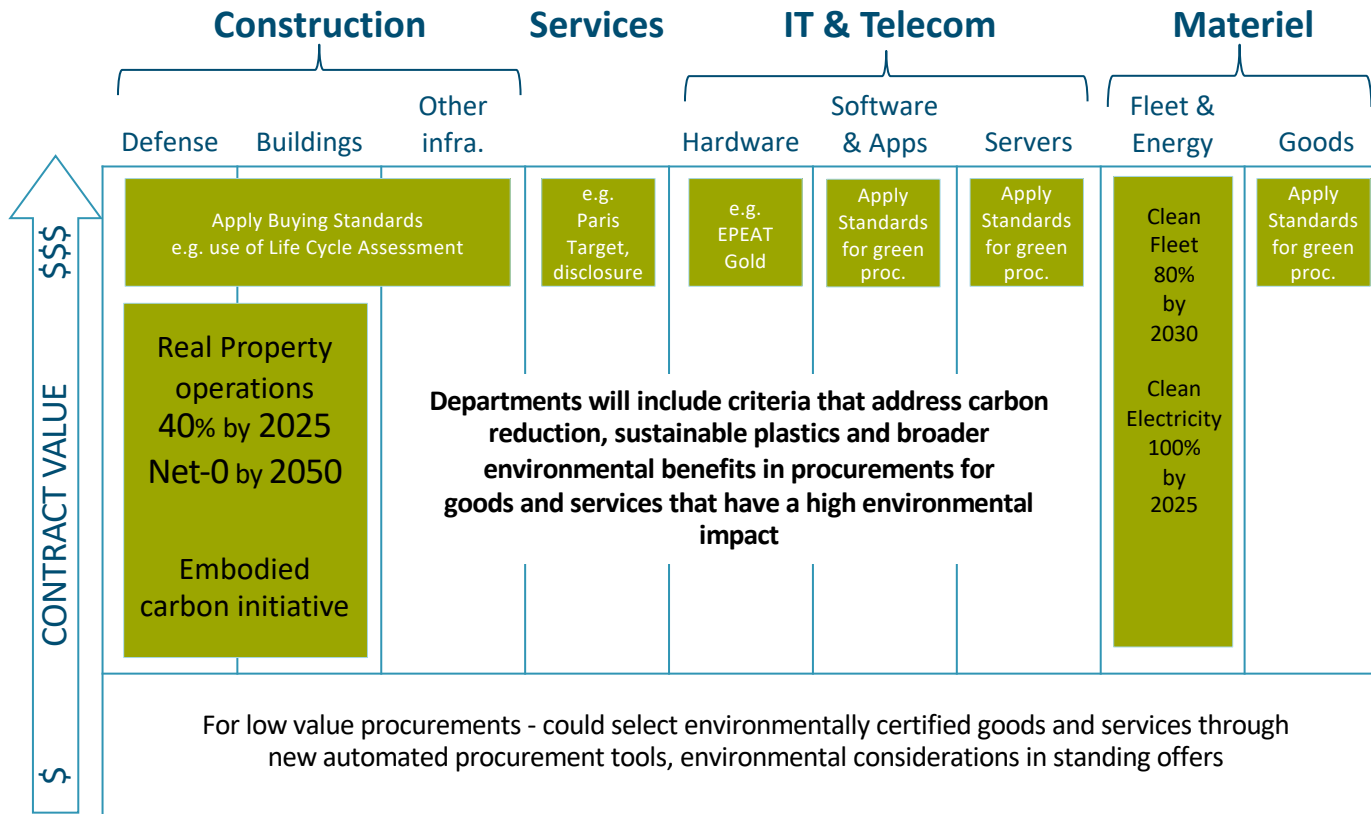
## Aid transition to low carbon and circular economy through green procurement and adoption of clean technologies

- including criteria that address carbon reduction, sustainable plastics and broader environmental benefits into procurements by departments for goods and services that have a high environmental impact;
- eliminating the unnecessary use of single-use plastics in government operations, events and meetings;
- promoting the procurement of sustainable plastic products and the reduction of associated plastic packaging waste;
- working with major suppliers to encourage the disclosure of their GHG emissions and environmental performance information;
- supporting departments in adopting clean technology and undertake clean technology demonstration projects;
- Using 100% clean electricity by 2025
- support for green procurement will be strengthened, including guidance, tools and training for public service employees.

# Embodied + Operating = Whole life cycle



# Applying targets and standards to procurement categories



# National and shared procurement instruments

## Mandatory goods and services categories in Standing Offers (SO) and Supply Arrangements (SA):

### Civilian Audio-Visual Equipment



Minimize packaging waste  
Waste is reused or recycled  
Extended producer responsibility programs

### Clothing and Textiles



Reuse garments to avoid new purchase  
Shredded material is reused by other manufacturers as raw material

### Fuels and Lubricants



Contains Bio-diesel, ethanol, low sulphur and alternative fuel options to reduce CO<sub>2</sub> emissions

### Office Equipment



ENERGY STAR qualification  
Compatibility with remanufactured toner cartridges  
Hardware take back at end of life

### Office Furniture



Certified sustainably managed forests wood  
All plastic components must be recyclable

### Office Supplies



Paper from certified sustainably managed forests and recycled content  
Minimize waste/bulk packaging  
Recycled material in packaging

### Professional Services



Use of video and teleconferencing where possible to minimize travel

### Vehicles



Supplier is ISO 14001 certified Fuel consumption and GHG emission calculation included in financial evaluation

40% of Govt of Canada 7000 SOSA's have environmental criteria



# Way forward on green procurement

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Developing requirements and/or guidance on green procurement – focused on key environmental criteria and key categories of spend:

Enviro Criteria: GHG emissions, waste, climate-resilience

High impact categories of spend:

- Buildings: 0-carbon new builds
- Fleet: electrics and hybrids (executive, administrative)
- Electricity: 100% 0-carbon
- Low carbon construction materials and fuels – i.e. RFI on cement and concrete, RFI on low-carbon fuels
- Services: incenting suppliers to set a science-based target
- Goods: less packaging
- IT: energy-efficient, lower waste

Circular economy principles key to getting to net-0 carbon and minimizing waste

Complemented by increased support/training/tools to departments and procurement specialists



[Membership Invitation](#)

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