

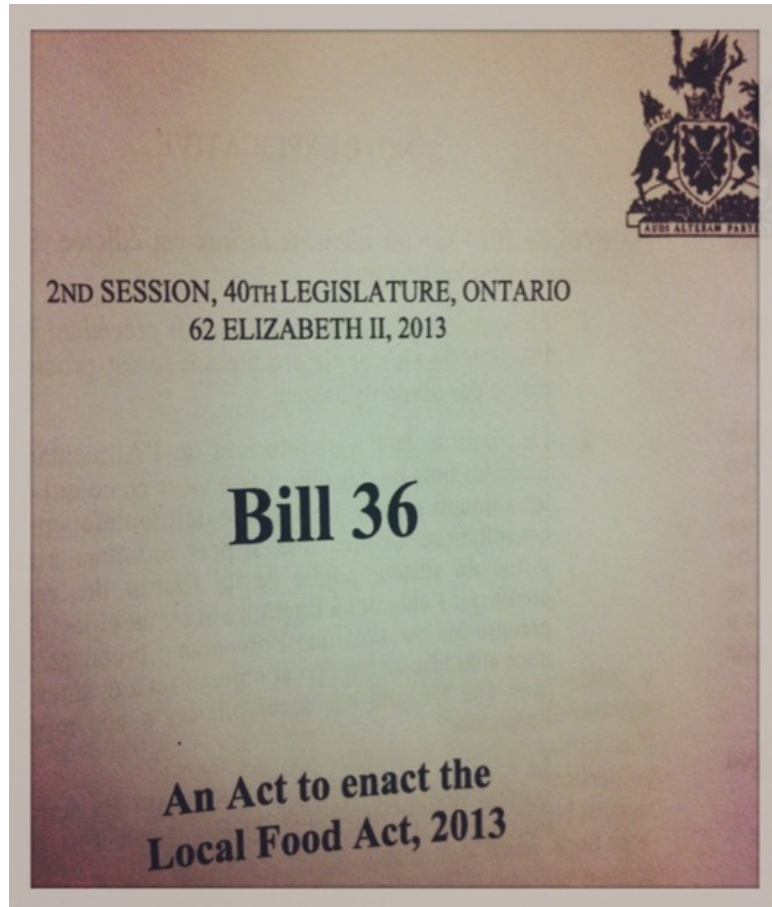
Circular Procurement Summit 2021

Municipalities & Local Food City Thunder Bay



**Dan Munshaw, CPP, SCSMP, SCMP
Manager Supply Management,
City Thunder Bay**

Legislation & Policy



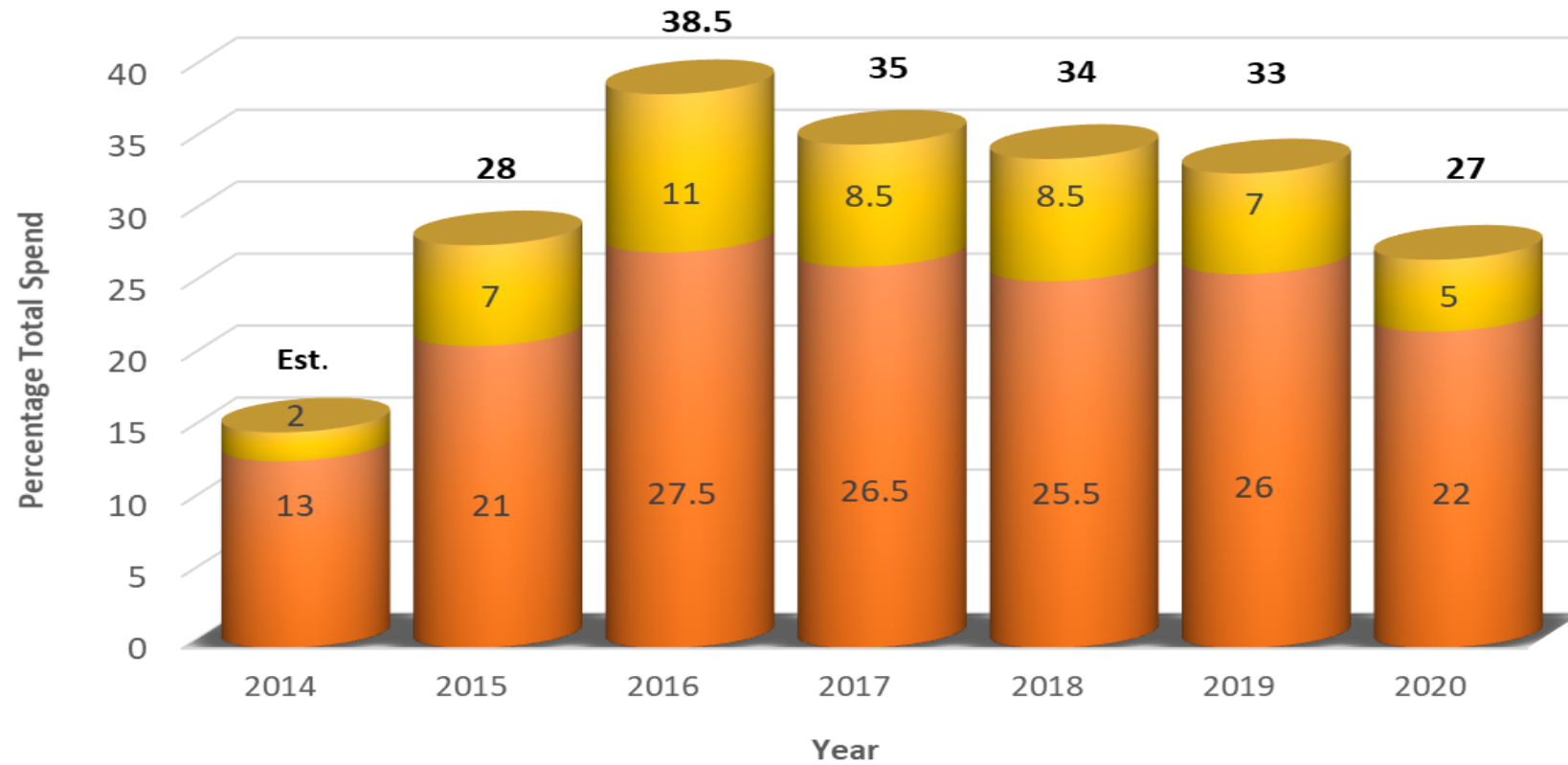
Besides



Municipal Food Spend



CTB & Local Food Spend



 **Northwestern Ontario**

 **Ontario** (Excl. NWO)

CTB 2020 Annual Food Spend: \$1.1M

Challenges & Barriers

- Resistance to change, fact or fiction
- Lack of information & data
- Lack of education, training & effective procurement tools
- Knowing public procurement “rules” and defining sandbox of opportunity to play in



Local Foods Examples





**Meet farmers,
Stand in their fields,
Listen & share information**



Get staff engaged & excited





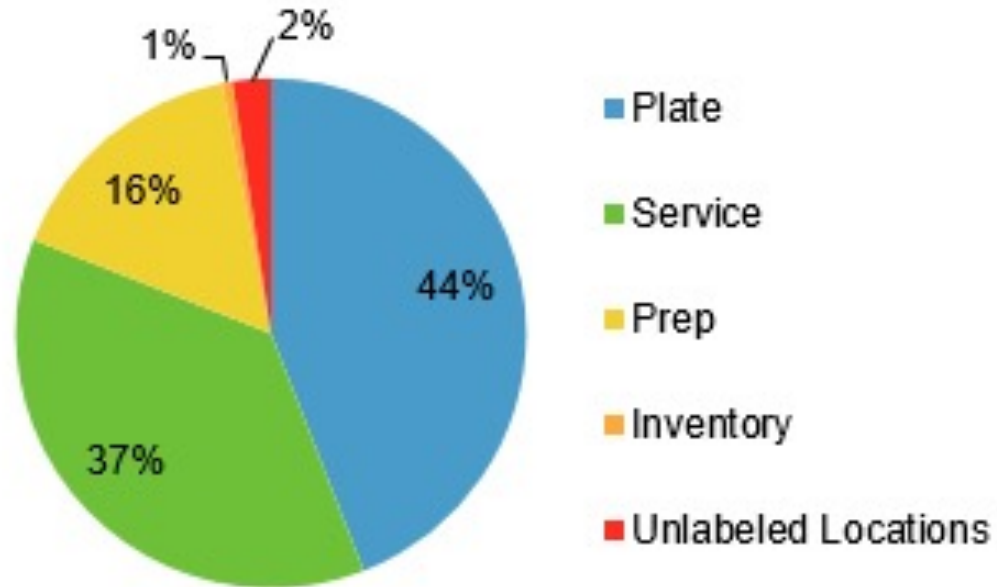
CTB & LTC Meal

- Local fish
- Local greens
- Local onions
- Local strawberries

Know Your Food Waste & What Drives it



All Waste by Point of Exit



Success Drivers

- Learn “play” areas within public procurement
- Build partnerships
- Learn from success & failure
- Use your authority
- Use the right procurement tools
- Foster & support food champions
- Modify menu's, incorporate seasonality

CTB Partners



Possibility grows here.



NOURISH
The future of food
in health care.



Ontario

Ministry of Agriculture,
Food and Rural Affairs



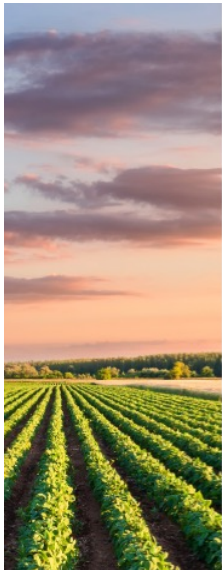
Learn from success



... and failures

Procurement Tools

Broader Public Sector Procurement Directive



NOURISH
The future of food
in health care.

A Guide to Forward Contracting - Food

In its simplest form, forward contracting is a procurement process which legally binds parties to exchange something at some point in the future, at an agreed upon price or pricing mechanism. Forward contracting is common in the energy and commodity sector where it is designed to reduce risk, secure volume & stabilize costs.

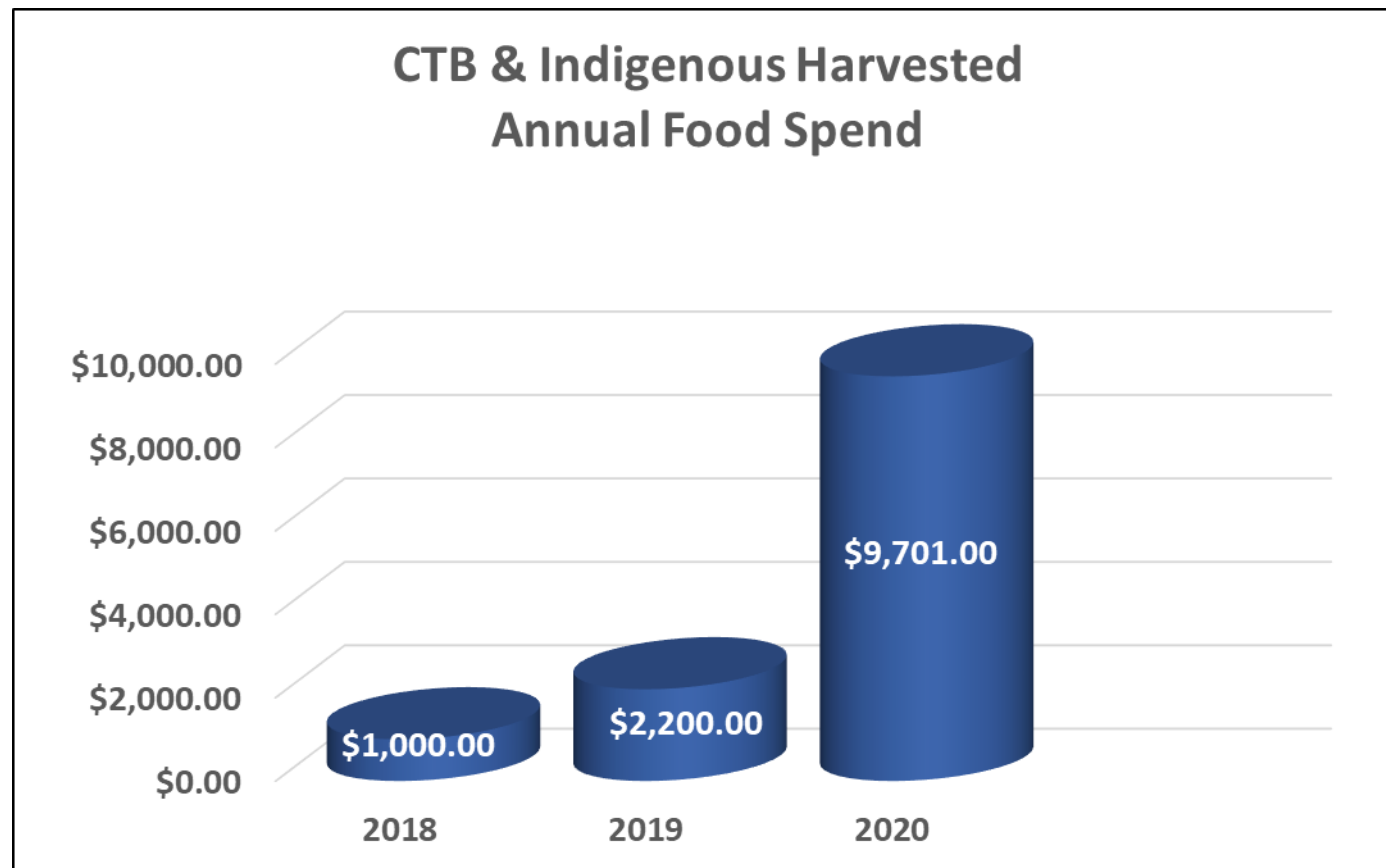


NOURISH
The future of food
in health care.



Our Newest Efforts

Securing Foods From Indigenous Harvesters



Environmental / Sustainable / Inclusion / Diversity

10% of RFP Total Points

6.	Demonstrated Environmental & Social Stewardship – environmental friendliness of the product or service and/or unique environmental or social initiative(s) the company has undertaken	5
7.	Inclusion & Diversity	5
	Total Points Available	100

Sustainable Environmental Social Initiatives

The City is committed to a procurement process for Goods and Services that takes into account sustainable, environmental and ethical considerations. Potential partners of the City must respect fundamental human rights and treat workers fairly and with respect. They are also expected to strive continually towards minimizing the environmental impact of its operations.

In order to contribute to waste reduction and to increase the development and awareness of environmentally sound purchasing, acquisitions of goods and services will ensure that, wherever possible, specifications are amended to provide for expanded use of durable products, reusable products and products (including those used in services) that contain the maximum level of post-consumer waste and/or recyclable content, without significantly affecting the intended use of the product or service. It is recognized that cost analysis is required in order to ensure that the products are made available at competitive prices

Inclusion & Diversity

It is the City's intent to conduct business with firms which demonstrate a commitment toward inclusion and diversity within its business practices, workforce and their supply partners. Points will be awarded to firms which demonstrate such commitments, such as:

- Has (and provides a copy) of its Inclusion Policy
- Provides evidence of Inclusion and Diversity in its policies, operations, workforce, and supply partners
- Supports agencies / organizations / communities advancing inclusion including: Indigenous communities and Indigenous- owned businesses, North Superior Workforce, PARO, Thunder Pride Association including queer or transgender owned businesses, visible minority-owned businesses, etc.
- Other meaningful evidence of inclusive commitment and practices

Healthy & Local Foods

***“Take Control & Do it!
I Dare you! “***

