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GOVERNMENT,  
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CANADIANS.

Au service du  
GOUVERNEMENT,  
au service des  
CANADIENS.

# **Buying Together**

## **The Canadian Collaborative Procurement Initiative (CCPI)**

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**Circular Procurement Summit**

**October 21, 2021**



Public Services and  
Procurement Canada

Services publics et  
Approvisionnement Canada

**Canada**

# Today's Presentation

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## I. CCPI at a Glance

- (a) The Benefits of Collaborative Procurement in the Public Sector
- (b) CCPI Statistics
- (c) How to Join the CCPI and access Federal Standing Offers

## II. How to leverage CCPI Procurement Instruments

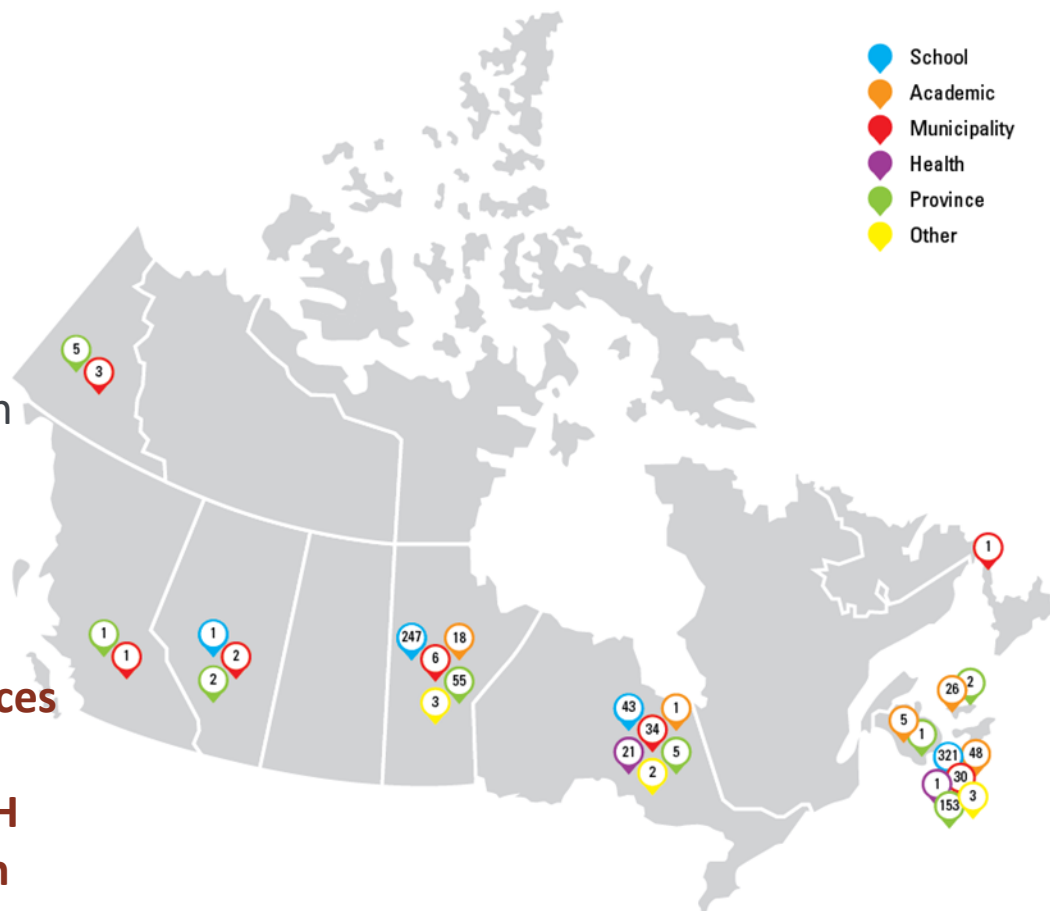
- (a) The Role of Federal Procurement Officers
- (b) Considerations by PTs and MASH Sector Procurement Officers



# The Canadian Collaborative Procurement Initiative

The **CCPI** creates partnerships with Provinces and Territories, and their MASH (municipalities, academic institutions, schools and hospitals) entities as well as with other organizations (such as Canadian aid agencies and Canadian public health organizations) by sharing federal instruments to procure goods and services.

The CCPI keeps growing! **12 provinces and territories, 1 Canadian health organization** and **close to 200 MASH organizations located on more than 1,000 sites** across Canada are participating!



# Benefits of Buying through the CCPI

## ➤ Benefits of buying together

	CCPI	Standard
▪ Economies of scale for bulk commodities with standard specifications	✓	✓
▪ Reduced administrative and legal burden	✓	
▪ Streamlined procurement efforts	✓	
▪ Fair and transparent procedures	✓	✓
▪ Sharing knowledge and best practices	✓	✓
▪ Diversification of the supplier base	✓	✓
▪ Use of procurement for socio-economic and environmental goals ( <i>e.g.</i> , green, indigenous, small and medium businesses)	✓	✓

## ➤ Benefits to small businesses selling to public institutions

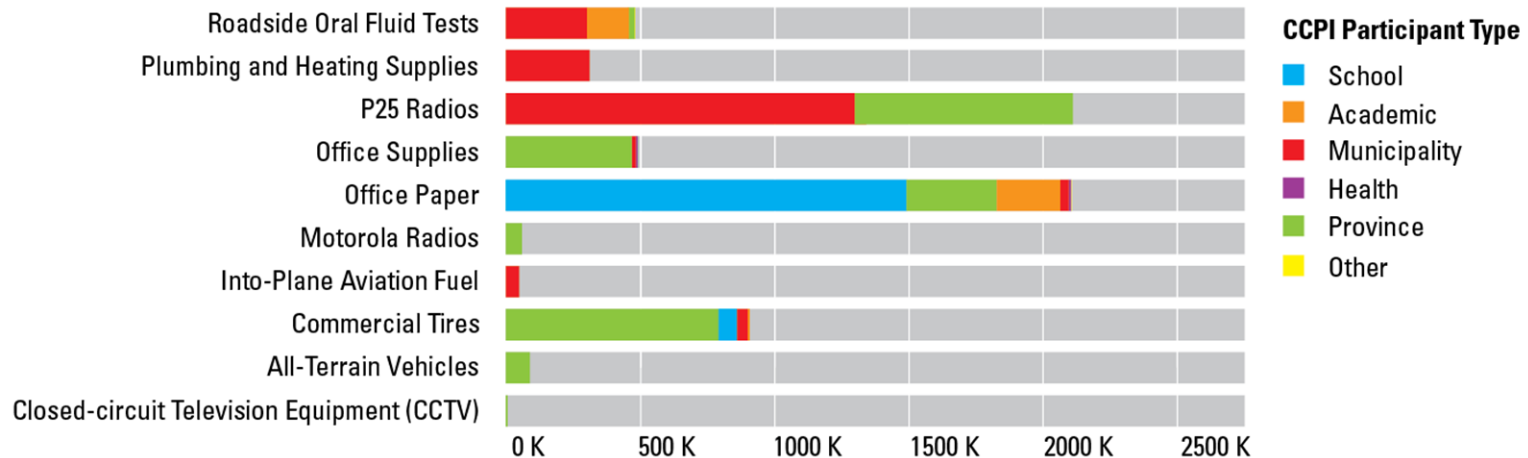
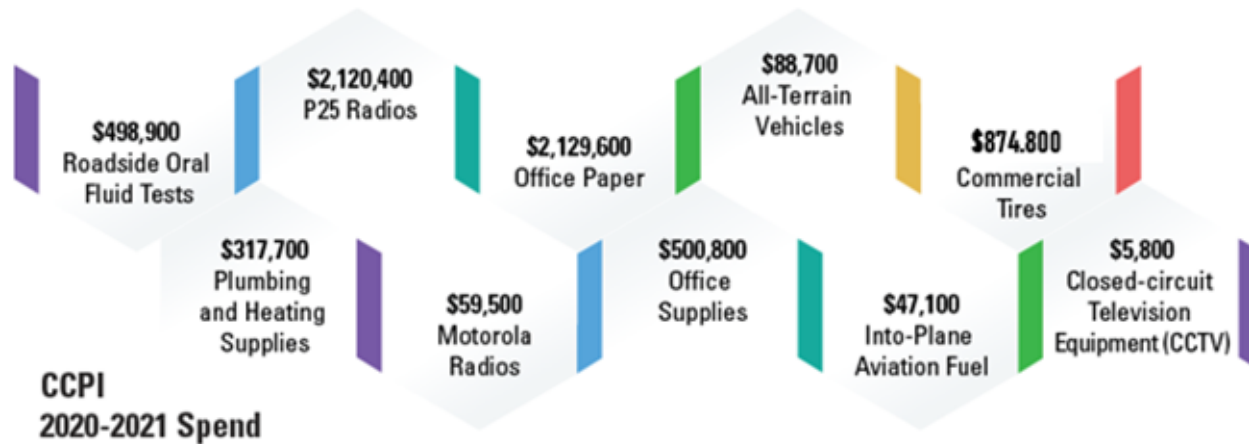
▪ Increased market access to public sector clients through one channel	✓	
▪ Opportunities for local businesses to develop partnerships with other businesses	✓	✓



## Current CCPI Offerings



# Spend Through CCPI in 2020-2021



# Socio-economic considerations in the context of CCPI

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Incorporating socio-economic (SE) factors into federal procurements is an ongoing priority for Public Services and Procurement Canada.

Some CCPI instruments therefore include SE considerations such as:

- Green procurement and sustainability
- Indigenous businesses
- Small and medium enterprises
- Ethical considerations
- Vulnerable populations / disadvantaged / under-represented
- Accessibility



# Green goods or services in the context of CCPI

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- The Government of Canada is committed to implementing the Policy on Green Procurement.
- The policy strives to enable government to procure, operate and dispose of its assets in a manner that protects the environment and supports sustainable development objectives.
- When procuring products that contain plastics, the Government of Canada will promote the procurement of sustainable plastic products and the reduction of associated plastic packaging waste.
  - These would include plastic products that can be reused or repaired, that are remanufactured or refurbished, that use recycled plastic content, or that can be readily recycled at their end of life.
- As of October 2021, 63 out of 159 (40%) standing offers available to Ontario through CCPI are Green Product or Services.





# Accessing CCPI – Master User Agreements

- When your organization joins the CCPI, it becomes an *Authorized user*, meaning the organization may submit call-up(s) against any standing offer on which it is named.
- To participate in the CCPI, organizations must contact the Government of Ontario for further directions.

E-mail address		Telephone	Website
Ontario	<a href="mailto:collaborative.procurement@ontario.ca">collaborative.procurement@ontario.ca</a>	416-326-9300 (1-866-979-9300)	<a href="http://Doing_business_with_the_Government_of_Ontario .ontario.ca">Doing business with the Government of Ontario  .ontario.ca</a>



# How to join CCPI

Review the [procedures established by their Province or Territory.](#)



## Canadian Collaborative Procurement Initiative

Learn about the participants, commodities and benefits of the federal-provincial-territorial collaborative procurement initiative.

### On this page

- [About collaborative procurement](#)
- [Participants](#)
- [How to join the Canadian Collaborative Procurement Initiative](#)
- [3 year plan](#)
- [Benefits of buying together](#)
- [Find standing offer information](#)
- [Get help with procurement](#)

Example



▼ Ontario

▼ Join Canadian Collaborative Procurement Initiative

Interested MASH organizations should notify the Government of Ontario of their intention to join the CCPI.

**Email:** [collaborative.procurement@ontario.ca](mailto:collaborative.procurement@ontario.ca)

**Phone:** 416-326-9300

**Toll-free:** 1-866-979-9300

**Website:** [Supply Chain Ontario](#)

MASH organizations must create a 'DoingBusiness' account at [Public Sector Buyer Registration](#) to register as an Ontario Public Service (OPS) and/or Non-OPS Clients.

If your MASH organizations is a recognized OPS and/or Non-OPS Clients and already have a 'DoingBusiness' account, you are eligible to participate in the CCPI.

Once enrolled, participants must inform Ontario's CCPI coordinator which CCPI 3-year plan procurement instruments they may be interested in using on an annual basis. Click here to view the [Canadian Collaborative Procurement Initiative 3 year plan](#) and to complete and submit the online [Commodity Interest Form](#).

▼ Procure using Canadian Collaborative Procurement Initiative instruments

For each procurement instrument your organization is eligible to use, you must contact the Government of Ontario through Supply Chain Ontario who will provide you with the names and contact information for the suppliers on each standing offer. Successful suppliers can extend the pricing, terms and conditions as outlined in the Government of Canada's standing offer to your organization.



# Using CCPI Standing Offers

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- Once interest has been submitted to PSPC, the new member organization will be named an “**Authorized User**” on the indicated standing offer(s).
- Authorized Users are **not obliged** to submit call-ups against any standing offer in which the organization is named.
- There is **no cost** associated with being an Authorized User on any standing offer made available through the CCPI.

**All PSPC (CCPI) procurement instruments are developed in accordance with the government’s commitment to *openness, fairness and transparency and aligned with socio-economic policy goals.***



# What Procurement Officers can do to Advance CCPI

## Federal Procurement

- Identify goods and services that could be offered through CCPI:
  - Favorable to include (*i.e.*, does not compromise federal needs).
  - Of interest to broader public sector.
  - Promoting socio-economic benefits (e.g. diversify the supplier base, under-represented groups, match of local demand with supply, environmental considerations).
  - Benefit from economies of scale.
- Consult the PSPC **Policy Notification 131** for details on CCPI procurements, including templates.

## CCPI Participants

- Assess internal needs and procurement strategy.
- Identify commodities that could be effectively managed through collaborative procurement.
- Consult CCPI offerings alignment of needs.
- Advise the CCPI team of goods and services interested in sourcing.



# Questions?

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